Business

Course Length: Studied over two years

Examinat on Board: Pearson Edexcel

Course Leader: Mr L Walker (walkerl@queenelizabeths.derbyshire.sch.uk)

Course Content

Theme 1: Marketing and people

Students will develop an understanding of:

- meeting customer needs
- the market
- marketing mix and strategy
- managing people
- entrepreneurs and leaders

Theme 2: Managing business activities

Students will develop an understanding of:

- raising fnance
- fnancial planning
- managing fnance
- resource management
- external infuences

Theme 3: Business decisions and strategy

This theme develops the concepts introduced in Theme 2. Students will develop an understanding of:

- business objectives and strategy
- business growth
- decision-making techniques
- infuences on business decisions
- assessing competitiveness
- managing change

Theme 4: Global business

This theme develops the concepts introduced in Theme 1. Students will develop an understanding of:

- globalisation
- global markets and business expansion
- global marketing